



	Compression Loss	Multipliers
Storage time under load	10 days-37 percent loss	0.63
	30 days-40 percent loss	0.6
	90 days-45 percent loss	0.55
	180 days-50 percent loss	0.5
Relative humidity, under load(cyclical RH variation further increase	50 days-0 percent loss	1
compressive loss)	60 days-10 percent loss	0.9
	70 days-20 percent loss	0.8
	80 days-32 percent loss	0.68
	90 days-52 percent loss	0.48
	100 days-85 percent loss	0.15

Pallet Patterns		Best Case	Worst Case
Columnar, aligned	Negligible loss		
Columnar, misaligned	10-15 percent loss	0.9	0.85
Interlocked	40-60 percent loss	0.6	0.4
Overhang	20-40 percent loss	0.8	0.6
Overhang	10-25 percent loss	0.9	0.75
Excessive handling	10-40 percent loss	0.9	0.6
	Type	Mu	ltipliers
Transportation (ground)	Truck more than 1,000 miles	0.14	
	Truck 100 – 1,000 miles	0.17	
	Truck less than 100 miles	0.20	
	Rail	0.17	
Transportation	Sea Container (rail)	0.20	
	Sea	0.1	
	Air (cargo)	0.20	
	Air (passenger)	0.17	
	Parcel (domestic)	0.17	
	Parcel (international)	0.14	





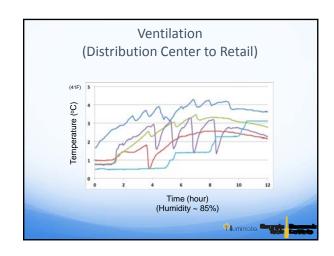


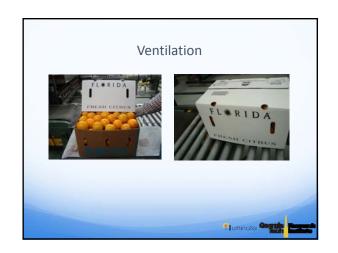


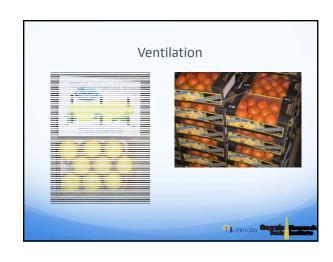


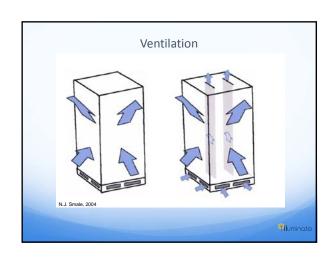




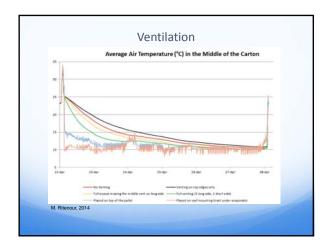


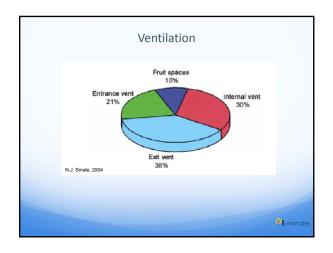


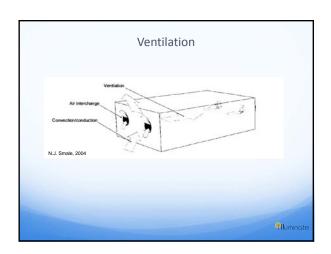












## Conclusion - Understanding handling and environmental conditions is essential - Most damage occurs between DC and retail stores - Ventilation is important and can be achieved by adequate locations of the vents - Vent locations should be away from compression points on other boxes

## Thank you! jpemond@theilluminategroup.com